

RESOLUTION NO. 285-20

RESOLUTION APPROVING THE PURCHASE OF SIX (6) SAFETY ALPR CAMERA SYSTEMS FROM FLOCK GROUP, INC., FOR CRIME REDUCTION

WHEREAS, the Opelika Police Department (“OPD”) has identified a need to purchase six (6) Flock Safety ALPR camera systems; and

WHEREAS, Flock Safety Cameras are designed to capture images using Vehicle Fingerprint technology to identify license plates, vehicle make, type and color; and

WHEREAS, once images are captured, the camera system immediately uploads them into a securely encrypted Flock cloud server; and

WHEREAS, Flock Safety Camera Systems are used in over 400 cities in 35 states and over 100 police departments; and

WHEREAS, OPD has been using Flock cameras on a trial basis for several months and, as a result of such use, several crimes have been solved; and

WHEREAS, Flock Group, Inc., is a sole-source provider of the safety ALPR camera system; and

WHEREAS, a Flock Services Order Form has been prepared by Flock and submitted to the City Council for approval, and the City Council has determined that it is now in the best interest of the City and its citizens to approve said Agreement;

WHEREAS, the estimated compensation due to Flock for the purchase of six (6) camera systems is \$15,000; and

WHEREAS, the Police Chief has certified that sufficient funds are available to pay for said camera systems in the Federal Asset Forfeiture Account.

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Opelika, Alabama, as follows:

1. That Flock Group, Inc., is recognized as a sole-source provider and that the acquisition of six (6) Flock Safety ALPR Camera Systems is hereby approved.

2. That the proposed Flock Services Order Form, a copy of which is attached hereto and marked Exhibit "A", be and the same is hereby approved, authorized, ratified and confirmed in the form substantially submitted to the City Council with such changes thereto (by addition, deletion or substitution) as the Mayor shall approve which approval shall be conclusively evidenced by execution and delivery of said Agreement.

3. That the Mayor is hereby authorized and directed to execute and deliver on behalf of the City all such contracts, agreements and related documents with Flock Group, Inc., for the purposes contained herein.

4. That the officers of the City and any person or persons designated and authorized by any officers of the City to act in the name and on behalf of the City, or any one or more of them, are authorized to do or cause to be done or performed in the name and on behalf of the City such other acts and to execute and deliver or cause to be executed and delivered in the name and on behalf of the City such other notices, certificates, assurances or other instruments or other communications under the seal of the City or otherwise, as they, or any of them deem necessary or advisable or appropriate in order to carry into effect the intent of the provisions of this Resolution and the attached Order Form.

5. That all compensation payable to Flock Group, Inc., for the purchase of the six (6) ALPR Camera Systems and related services shall come from the Federal Asset Forfeiture Account and the Controller is hereby authorized and directed to make all necessary and appropriate budget adjustments to implement this Resolution.

6. That the Purchasing-Revenue Manager is authorized and directed to issue all

necessary and appropriate purchase orders in the total amount of \$15,000 to implement this Resolution.

7. That this Resolution shall take effect upon its passage and adoption by the City Council.

ADOPTED AND APPROVED this the 3rd day of NOVEMBER, 2020.



PRESIDENT OF THE CITY COUNCIL
OF THE CITY OF OPELIKA

ATTEST:



CITY CLERK

Exhibit A

BUDGET REQUEST JUSTIFICATION INVESTIGATIVE SERVICES DIVISION 2020-2021

Equipment:

This year we are requesting to purchase six (6) Flock Safety's Camera Systems. These camera systems capture images and uses Vehicle Fingerprint technology to identify the license plate, vehicle make, type, and color. The system then reads the license plates and stores the data on Flock's server. The data of the footage is easy and quick to access by law enforcement. The self-contained camera systems are solar powered, weather resistant and the cellular service for data communications are included. This means that the Flock Camera Systems can be moved to high crime areas or business centers with ease. Flock loaned the Opelika Police Department four camera systems for demonstration purposes for several months. Since the police department has been using the Flock Cameras, several crimes have been solved. It is apparent that these camera systems will be extremely helpful in protecting the City of Opelika.

Six Flock Camera Systems will cost \$15,000.00.

Cpt. Johnathan Clifton

CITY OF OPELIKA
Sole Source Justification

DEPARTMENT Police Department

REQUISITION NUMBER _____

NAME OF REQUESTING EMPLOYEE Cpt. Johnathan Clifton

VENDOR Flock Safety

PRODUCT/SERVICE (6) Flock Safety ALPR Camera Systems

Estimated annual expenditure for the commodity or service \$ 15,000.00

Initial all entries below that apply to the proposed purchase: Attach a detailed explanation containing complete justification and support documents. (More than one entry will apply to most sole source products/services requested).

1. Sole Source Request is for the original manufacturer or provider of item(s) or services, and there are no regional distributors. (Attach the manufacturer's witness certification that no regional distributors exist. Item no.4 also must be completed). _____
2. Sole Source Request is for the only the vendor who supplies this product/services within the State of Alabama (Franchised Protected Area). JC _____
3. The Parts/Equipment are not interchangeable with similar parts of another manufacturer. (Explain in separate memorandum) _____
4. This is the only known item or service that will meet the specialized needs of the _____ Department or perform the intended function. (Attach memorandum with details of specialized function(s) or application.) _____
5. The Parts/Equipment are required from this sole source to permit standardization. (Attach memorandum describing basis for standardizing request.) _____
6. None of the above apply. A detailed explanation and justification for this sole source request is contained in the attached memorandum. _____

The undersigned requests that the State of Alabama Bid Law Title 41 Article 3 Competitive Bidding Requirements be waived and that the vendor identified as the supplier of the service or material described in this sole source justification be authorized as a sole source for the service or material. I further certify that the item(s) requested is of an indispensable nature, all other viable alternatives have been explored and it has been determined that only this product or service will fulfill the function for which the product is needed.

flock safety

FLOCK GROUP INC. SERVICES AGREEMENT ORDER FORM

This Order Form together with the Terms (as defined herein) describe the relationship between Flock Group Inc. ("Flock") and the customer identified below ("Customer") (each of Flock and Customer, a "Party"). This order form ("Order Form") hereby incorporates and includes the "GOVERNMENT AGENCY CUSTOMER AGREEMENT" attached (the "Terms") which describe and set forth the general legal terms governing the relationship (collectively, the "Agreement"). The Terms contain, among other things, warranty disclaimers, liability limitations and use limitations.

The Agreement will become effective when this Order Form is executed by both Parties (the "Effective Date").

Customer: <u>Opelika Police Dept.</u>	Contact: <u>JOHNATHAN CLIFTON</u>
Address: <u>501 S. TENTH STREET</u>	Phone: <u>[REDACTED]</u>
<u>Opelika AL 36801</u>	E-Mail: <u>[REDACTED]</u>
Usage Fees: \$15000 per Year (the "Payment Period")	Initial Term: 24 Months
Number of Cameras: 6	Renewal Term: 24 Months
Installation Fee (one-time) \$1500	Billing Contact:
Pole Fee (one-time) \$0	(If different than above)
Expected Payment Method: <u>CHECK</u>	

By executing this Order Form, Customer represents and warrants that it has read and agrees all of the terms and conditions contained in the Terms attached. The Parties have executed this Agreement as of the dates set forth below.

Flock Group Inc

By: Alex Latraverse
Name: Alex Latraverse
Title: VP of Growth
Date: 09/04/2020

Customer:

By: Gary Pullett
Name: GARY PULLETT
Title: MAYOR
Date: 10/7/2020

Flock Group Inc.

Order Form
Opelika Police Department
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